

Message Text

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PAGE 01 DAKAR 03106 051632Z

ACTION AF-10

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FM AMEMBASSY DAKAR

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UNCLAS DAKAR 3106

PASS OPIC

E.O. 11652: N/A

TAGS: OVIP, EINV, ECRE, SG

SUBJECT: TRAVEL TO U.S. OF SENEGALESE MINISTER OF INDUSTRIAL
DEVELOPMENT LOUIS ALEXANDRENNE

REF: DAKAR 1640

1. M. ROGER DELETANG, TECHNICAL COUNSELOR TO SENEGALESE
MINISTER OF INDUSTRIAL DEVELOPMENT LOUIS ALEXANDRENNE,
HAS INFORMALLY TOLD EMBASSY THAT EXPECTED ARRIVAL DATE IN US
FORALEXANDRENNE MISSION IS MAY 22, WITH TRIP RUNNING 7 TO
10 DAYS DEPENDING UPON FINAL PROGRAM. TENTATIVE LIST OF
PEOPLE TRAVELING WITH ALEXANDRENNE FOLLOWS:

JEAN PHILPE DELATTRE; DIRECTER GENERAL OF DAKAR INDUSTRIAL
FREE TRADE ZONE;

ABDOURAHMANE DIA, DIRECTOR OF COMPANY FOR THE PROMOTION OF
THE DAKAR INDUSTRIAL FREE TRADE ZONE;

CHARLES HENRI GALLENCIA, PROMINENT LOCAL BUSINESSMAN AND
PRESIDENT FO CHAMBER OF COMMERCE BETWEEN 1960 AND 1969;/
VICE PRES ECONOMIC AND SOCIAL COUNCIL;

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ALIOUNE BADARA PAYE, DIRECTOR GENERAL OF DAKAR INTERNATIONAL
TRADE FAIR AND TRADE CENTER;

DAVID LIBON, FINANCIAL ADVISOR TO SENEGALESE GOVERNMENT IN
FRANCE.

2. AS MENTIONED PREVIOUS REFTELS THIS SUBJECT, SENEGALESE

EMBASSY IN WASHINGTON IS DOING BASIC PROGRAMMING FOR ALEXANDRENNE. HOWEVER WE BELIEVE COMMERCE WILL WANT TO PUT SENEGALESE EMBASSY IN TOUCH WITH US FIRMS WHICH HAVE COMMERCIAL INTEREST IN LARGE PROJECTS IN SENEGAL, SUCH AS WELLS FARGO AND EQUATOR BANKS, CITIBANK, PARSONS-JURDEN/JACOBS ENGINEERING FOR PORT SEDAR, N-REN OF OHIO FOR SENEGALESE UREA PLANT, NL INDUSTRIES ON ILMENITE, FULLER INDUSTRIES AND KAISER ON CEMENT PLANT, GENERAL ELECTRIC ON PORT SEDAR THERMAL PLANT, IN ADDITION TO ANY COMPANIES INTERESTED IN IRON ORE DEPOSITS OR DAKAR SUPERTANKER REPAIR FACILITY. COMMERCE MIGHT WISH TO DISCUSS WITH BADARAPAYE U.S. PARTICIPATION IN DAKAR TRADE FAIRS, PAST AND FUTURE, AND POSSIBILITIES OF HOLDING TECHNICAL SALES SEMINAR IN WATER RESOURCES MANAGEMENT DURING DECEMBER 1977 AGRICULTURAL TRADE SHOW (AS SUGGESTED IN DAKAR A-40).

3. EMBASSY WOULD LIKE TO THANK STATE, COMMERCE AND OTHER AGENCIES FOR POSITIVE RECEPTION ACCORDED TO ABDOURAHMANE DIA DURING HIS APRIL VISIT. ATMOSPHERICS OF POSITIVE US RECEPTION EXTENDED TO SENEGALESE OFFICIALS OFTEN HAS FACILITATIVE EFFECT OVER WIDE RANGE OF RELATIONSHIPS. WITH THIS AUSPICIOUS BEGINNING, WE ARE LOOKING FORWARD TO ALEXANDRENNE VISIT AS ONE WHICH CAN HAVE VERY POSITIVE RESULTS FOR SENEGALESE AND FOR US FIRMS PURSUING PROJECTS HERE.
AGGREY

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